FINANCIAL ANALYSIS OF ARMENIAN BANKING SECTOR 2021

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Executive summary

The purpose of this report is to analyze major financial indicators of Armenian banking sector for 2021.

Following major components are analyzed

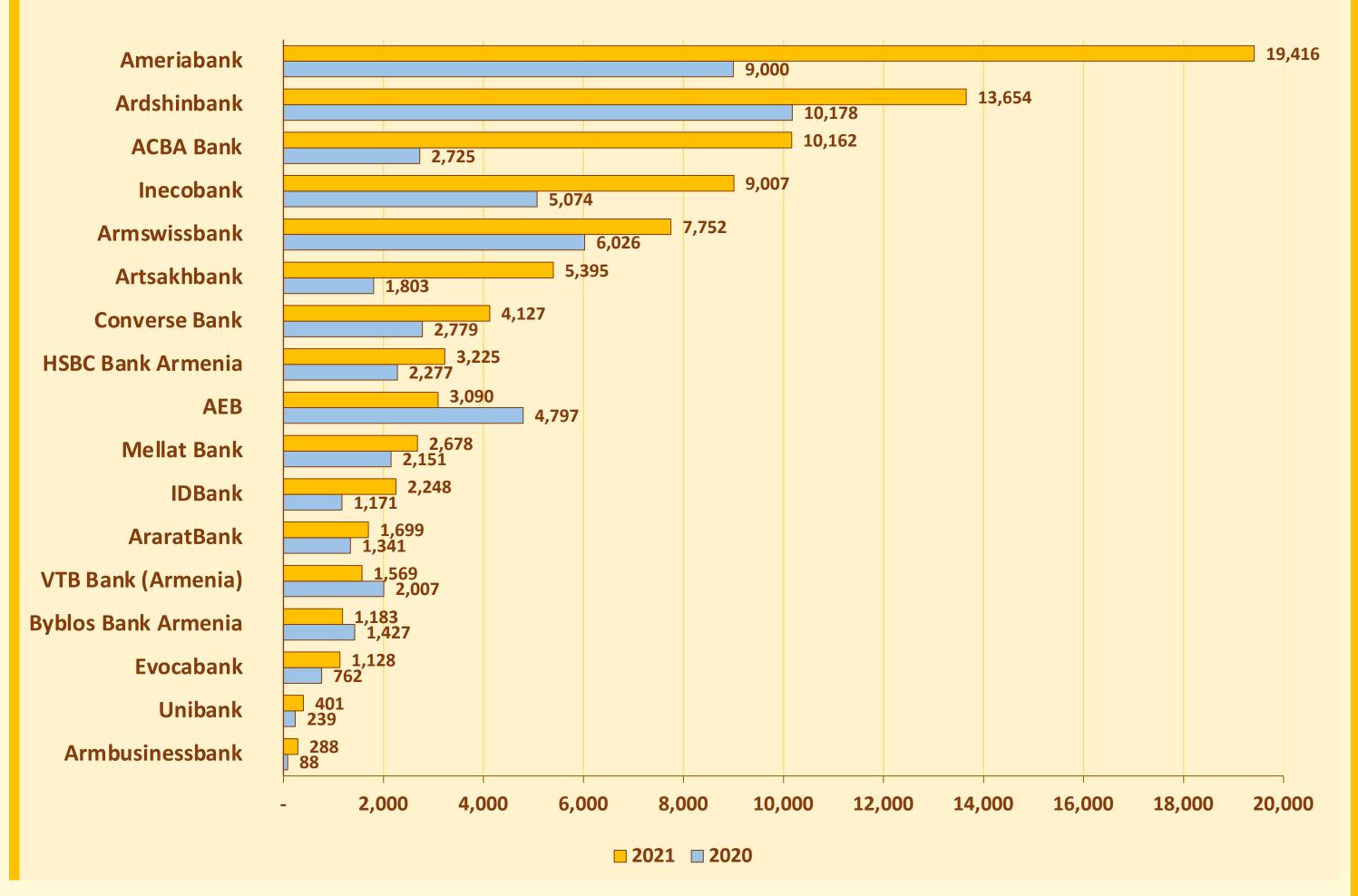
- Net Profit, Total assets, total liabilities and equity,
- Total loan portfolio,
- Financial resources attracted from clients (corporate and retail), including issued bonds.

Published financial statements of Armenian banks were used for the preparation of this article. For opening balances, as of 31/12/2020 audited financial statements were used.

Net profit analysis

- Total net profit of all Armenian banks for of 2021 (unaudited) is equal to **87 bln AMD**, which is by **33 bln AMD**, or **62**% more than was recorded during 2020.
- Allocations to loan loss provisions in 2021 were less that was made in 2020 by **56 bln AMD** or **47%**.
- All banks generated profits in 2021 and three Banks (Ameriabank, Ardshinbank and ACBA bank) generated more than 50% of total net profit of banking sector of Armenia.

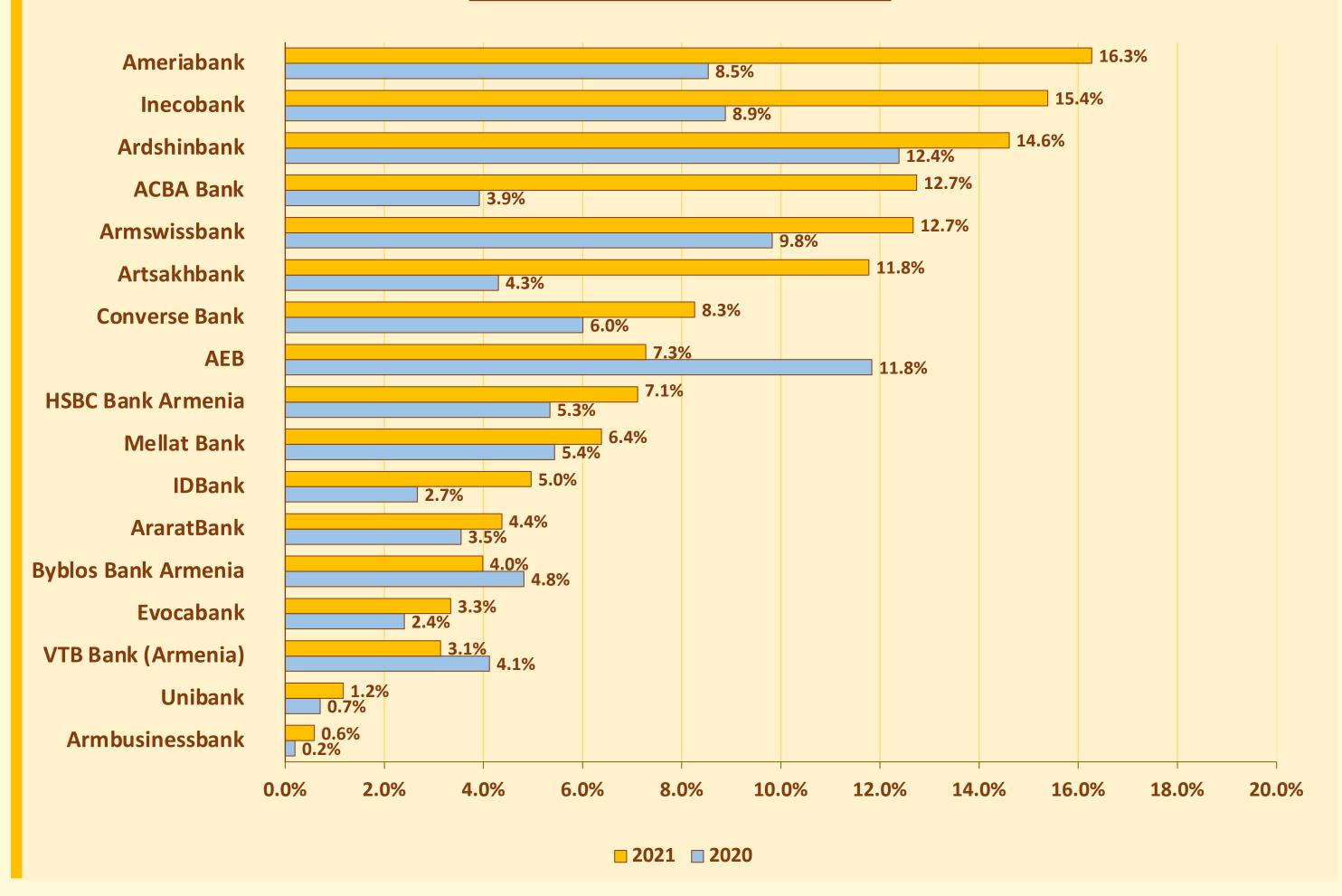
Comparison of banks' net profits for 2021 vs 2020 (in mln AMD)



ROAE

- ROAE of banking sector is increased during 2021 by **51%** (from **6.3%** to **9.5%**) and reached the results of 2019.
- Equity of banking sector is increased by 8.8% during 2021 and is amounting to **958 bln AMD** as of 31.12.21.
- All Armenian banks have positive ROAE for 2021.

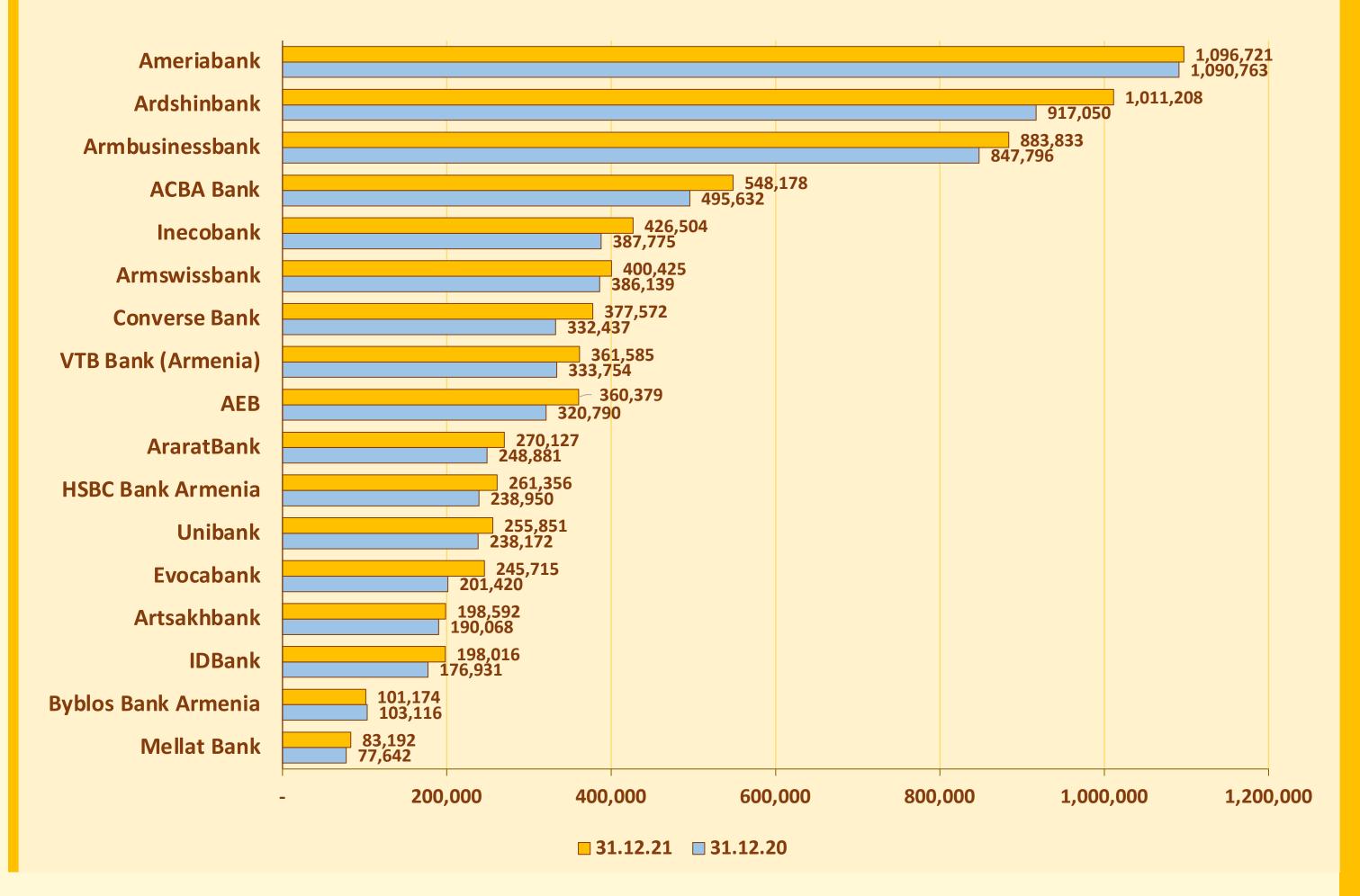
ROAE comparison 2021 vs 2020



Total assets

- During 2021, total assets of banking sector are increased by
 493 bln AMD or by 7.5%.
- As of 31.12.2021, total assets are amounting to **7,080** bln **AMD**.

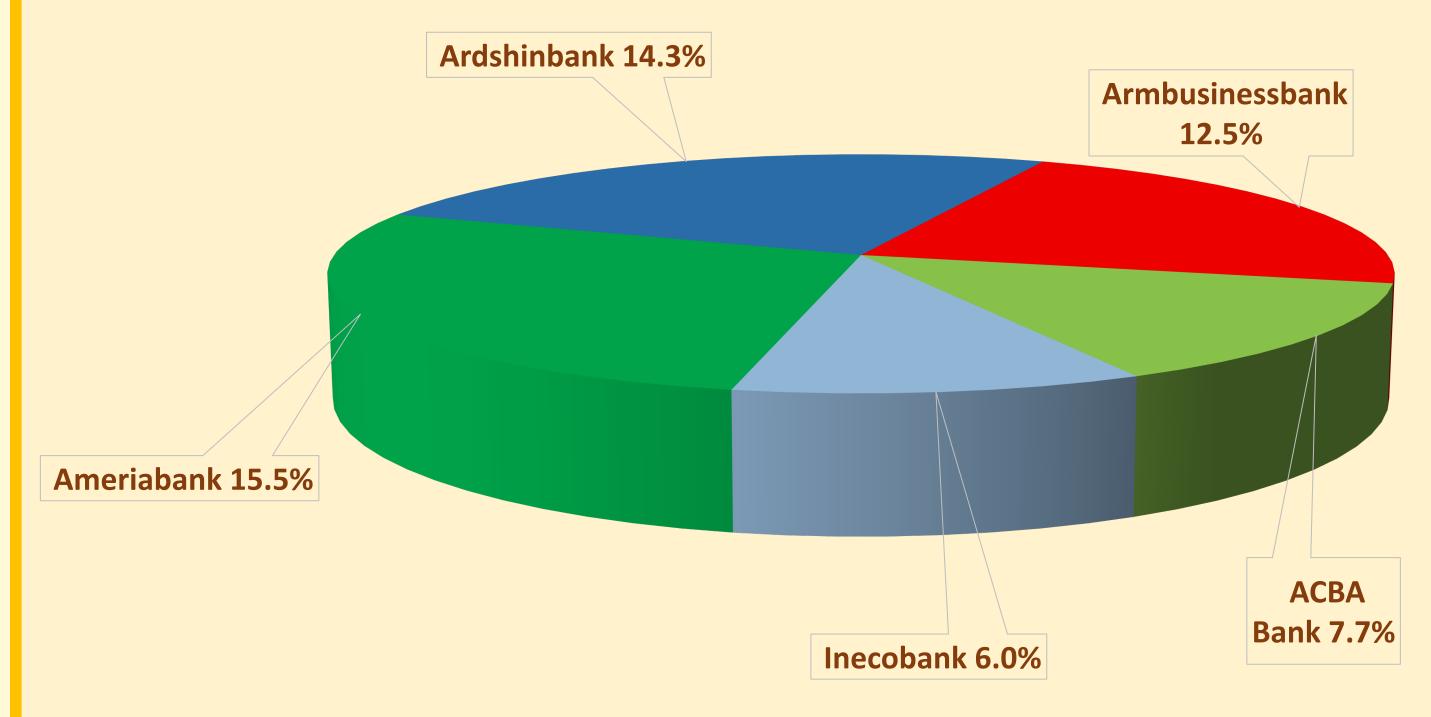
Total assets by banks - 31.12.21 vs 31.12.20 (in mln AMD)



Total assets

- Market share of largest 5 banks (Ameriabank, Ardshinbank ArmBusinessBank, ACBA Bank and Inecobank) by total assets, is **56%**.
- Market share of largest 3 banks (Ameriabank, Ardshinbank and ArmBusinessBank) by total assets, is **42.3%**.
- Ameriabank has the largest market share **15.5%.**

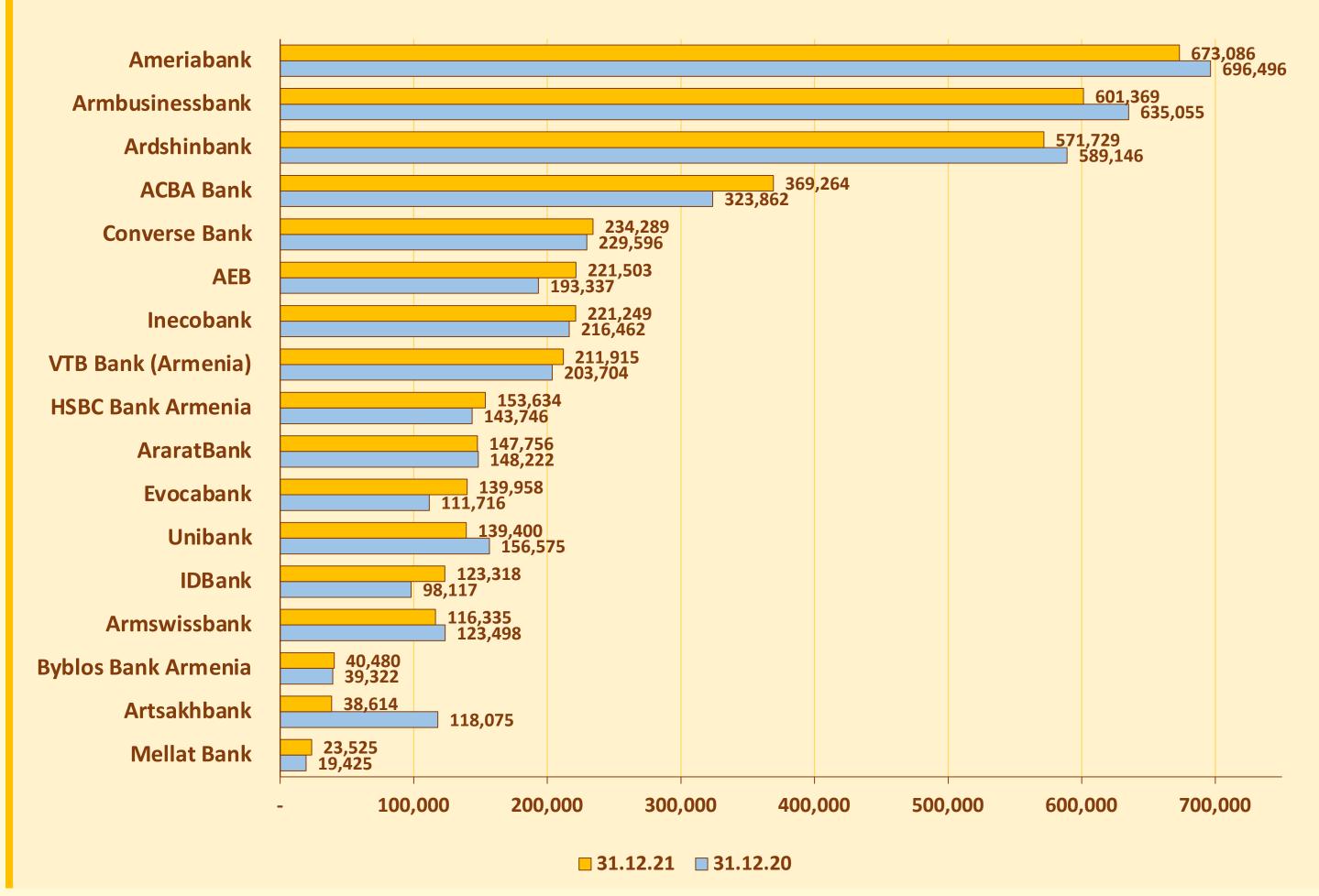
Concentration of total assets by banks as of 31.12.21 (in %)



Total loan portfolio

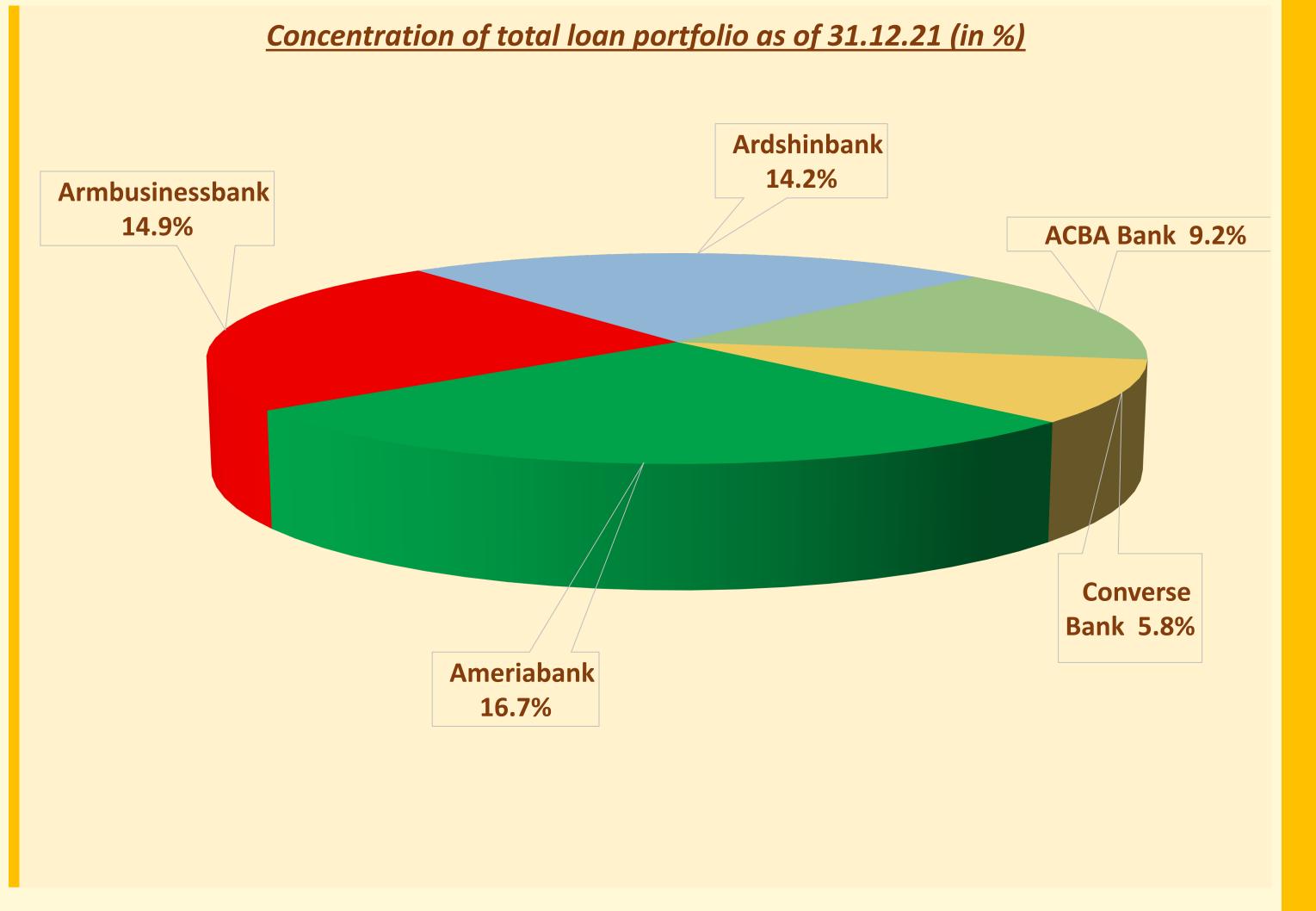
- Total loan portfolio of banking sector during 2021 is decreased insignificantly by **0.47%**.
- As of 31.12.2021, total loan portfolio is amounting to **4.027 bln AMD** and its share in total assets is **57%**.
- Mentioned total loan portfolio includes retail and corporate loan portfolios.

Loan portfolio dynamics for 2021 (in mln AMD)



Total loan portfolio

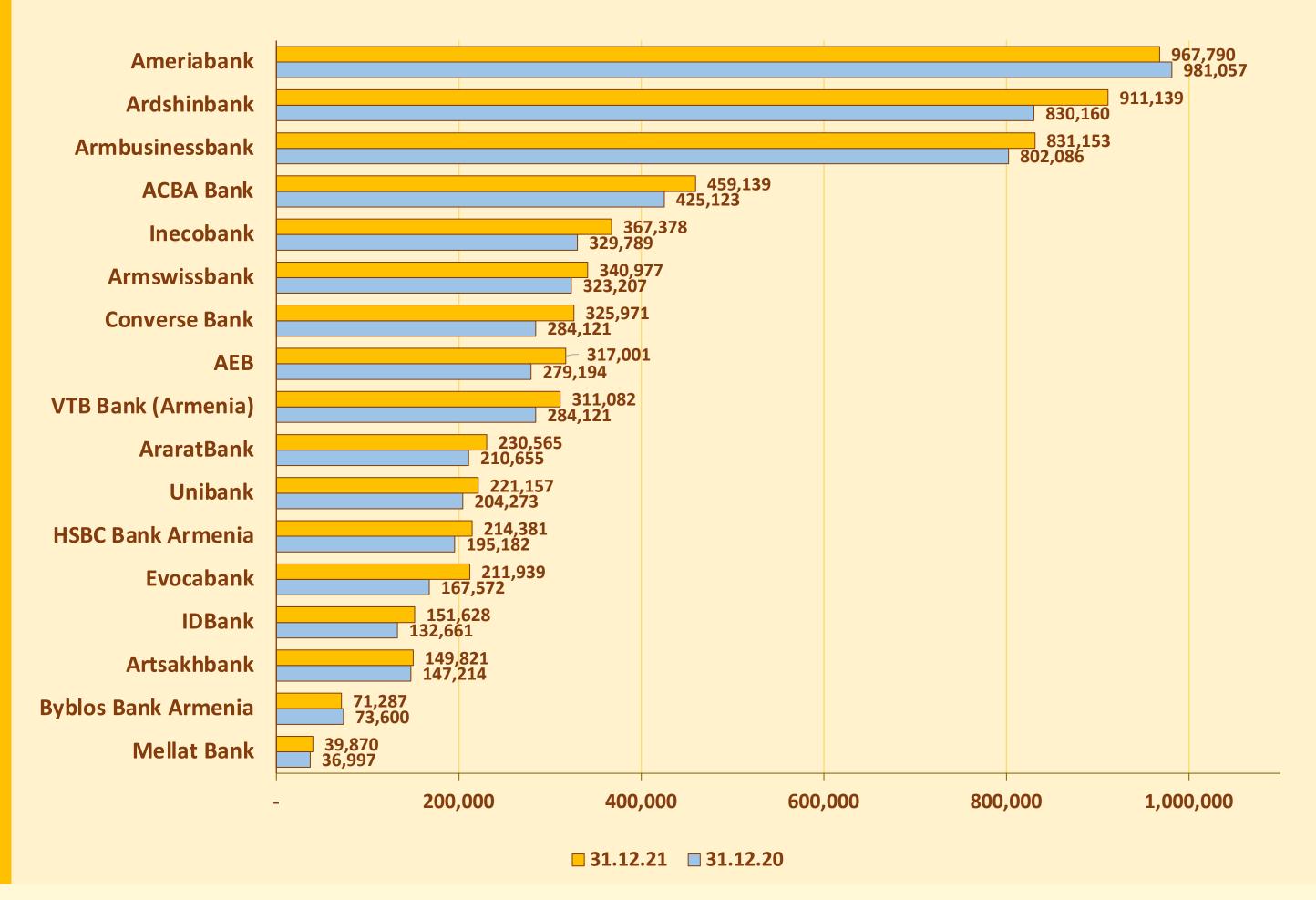
- Market share of largest 5 banks (Ameriabank, ArmBusinessBank, Ardshinbank, ACBA Bank and Converse Bank) by total loan portfolio, is **61%**.
- Market share of largest 3 banks (Ameriabank, ArmBusinessBank and Ardshinbank) by total loan portfolio, is 46%.
- Ameriabank has the largest market share **16.7%**.



Total liabilities

- During 2021, total liabilities of banking sector are increased by
 415 bln AMD or by 7.3%.
- As of 31.12.2021, total liabilities are amounting to **6,122 bln AMD**.

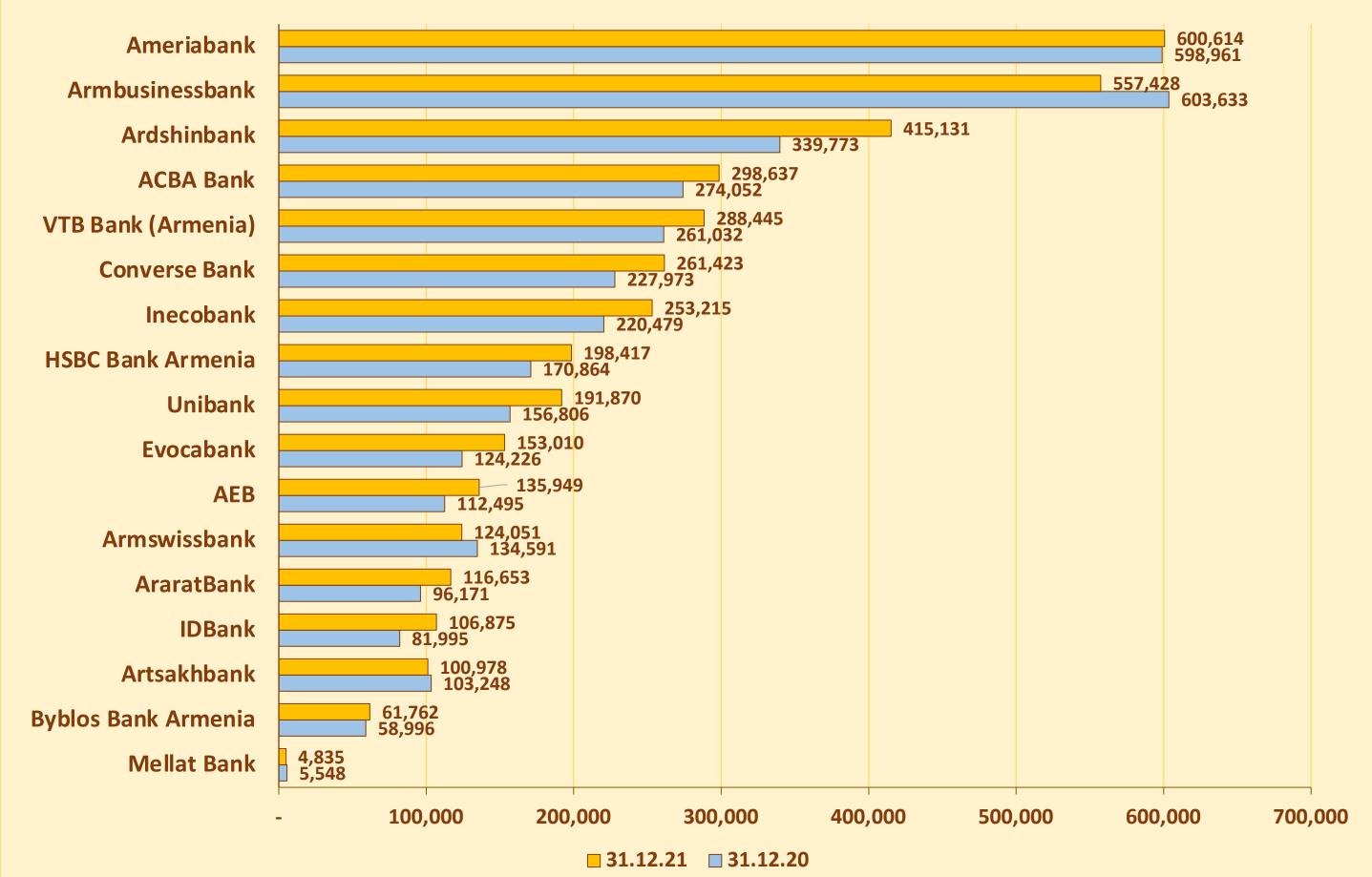
Total liabilities by banks - 31.12.21 vs 31.12.20 (in mln AMD)



Current accounts and deposits from customers

- During 2021, total balance of current accounts and deposits of retail and corporate clients of banking sector is increased by 298 bln AMD or by 8.4%.
- As of 31.12.2021, total balance of current accounts and deposits of retail and corporate clients is amounting to **3.869 bln AMD** and its share in total liabilities is **63%**.

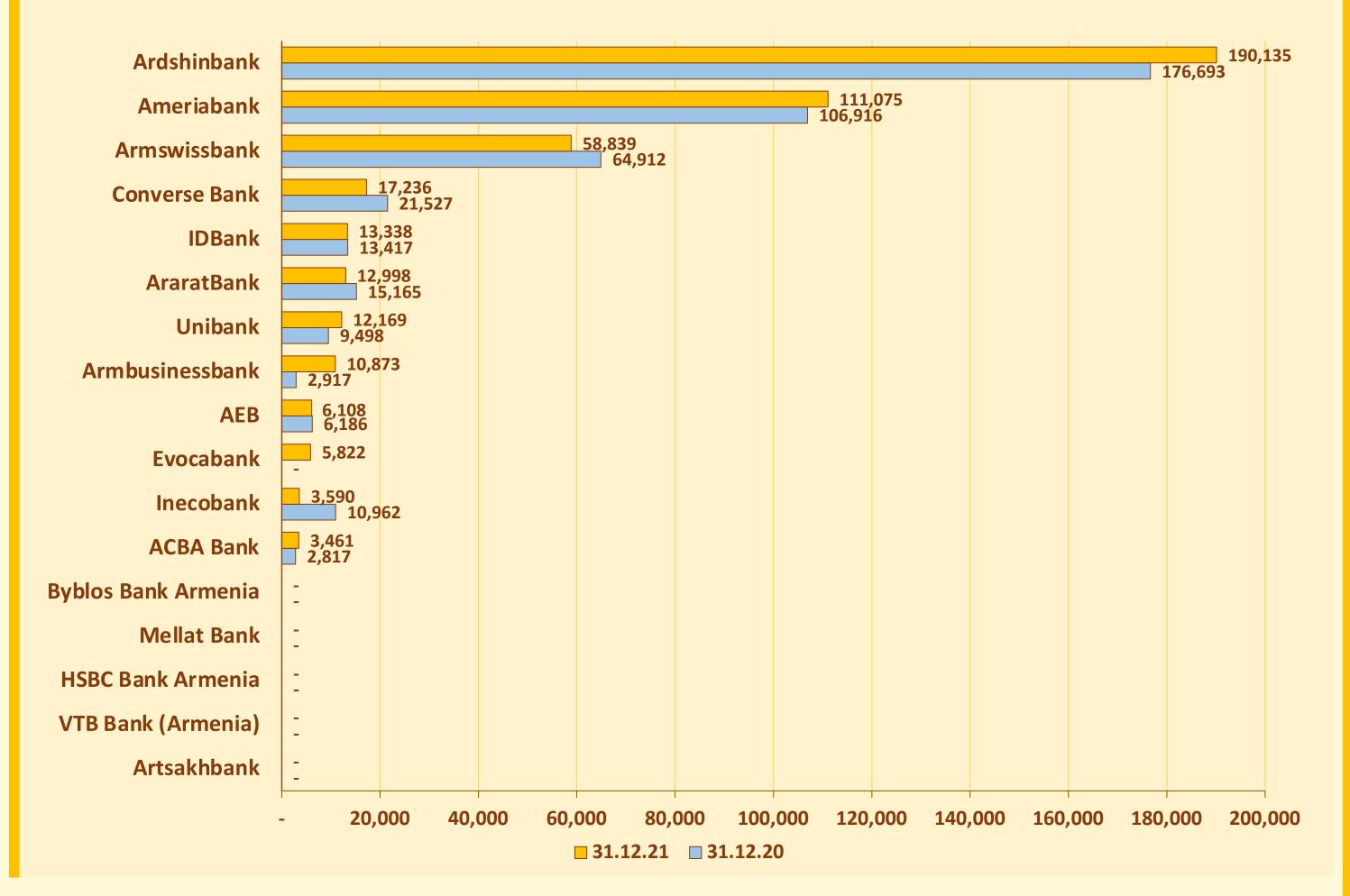
Current accounts and deposits of customers - 31/12/21 vs 31/12/20 (in mln AMD)



Bonds

- During 2021, total balance of bonds issued by Armenian banks is increased by 14.6 bln AMD, or 3.4% and is amounting to 446 bln AMD.
- During 2021, also Evocabank started issuing bonds.
- Currently 12 from total 17
 banks, have issued bonds.
 Majority of bonds are listed on Armenian Stock Exchange.

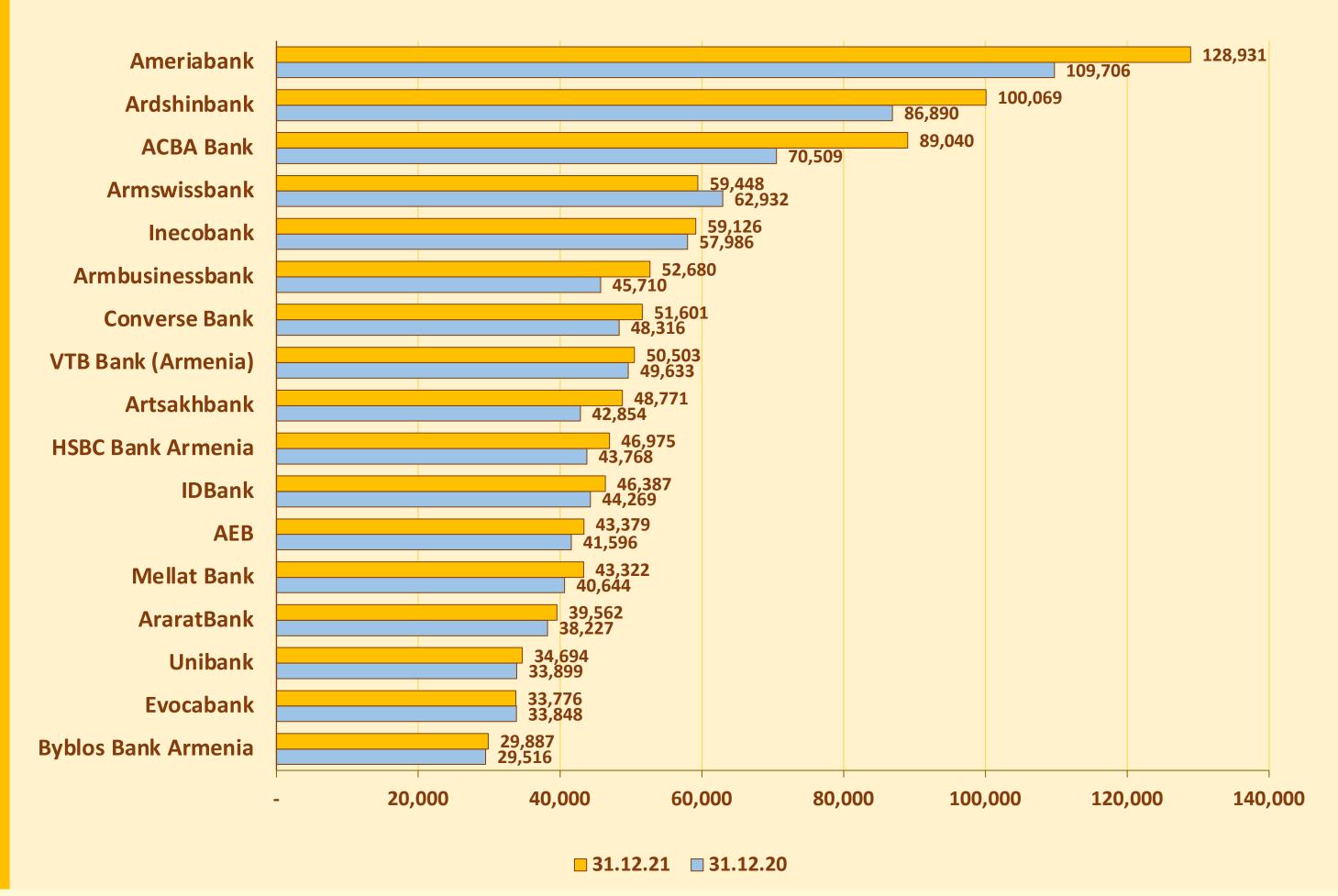
Balances of bonds issued by banks - 31.12.21 vs 31.12.20 (in mln AMD)



Total Equity

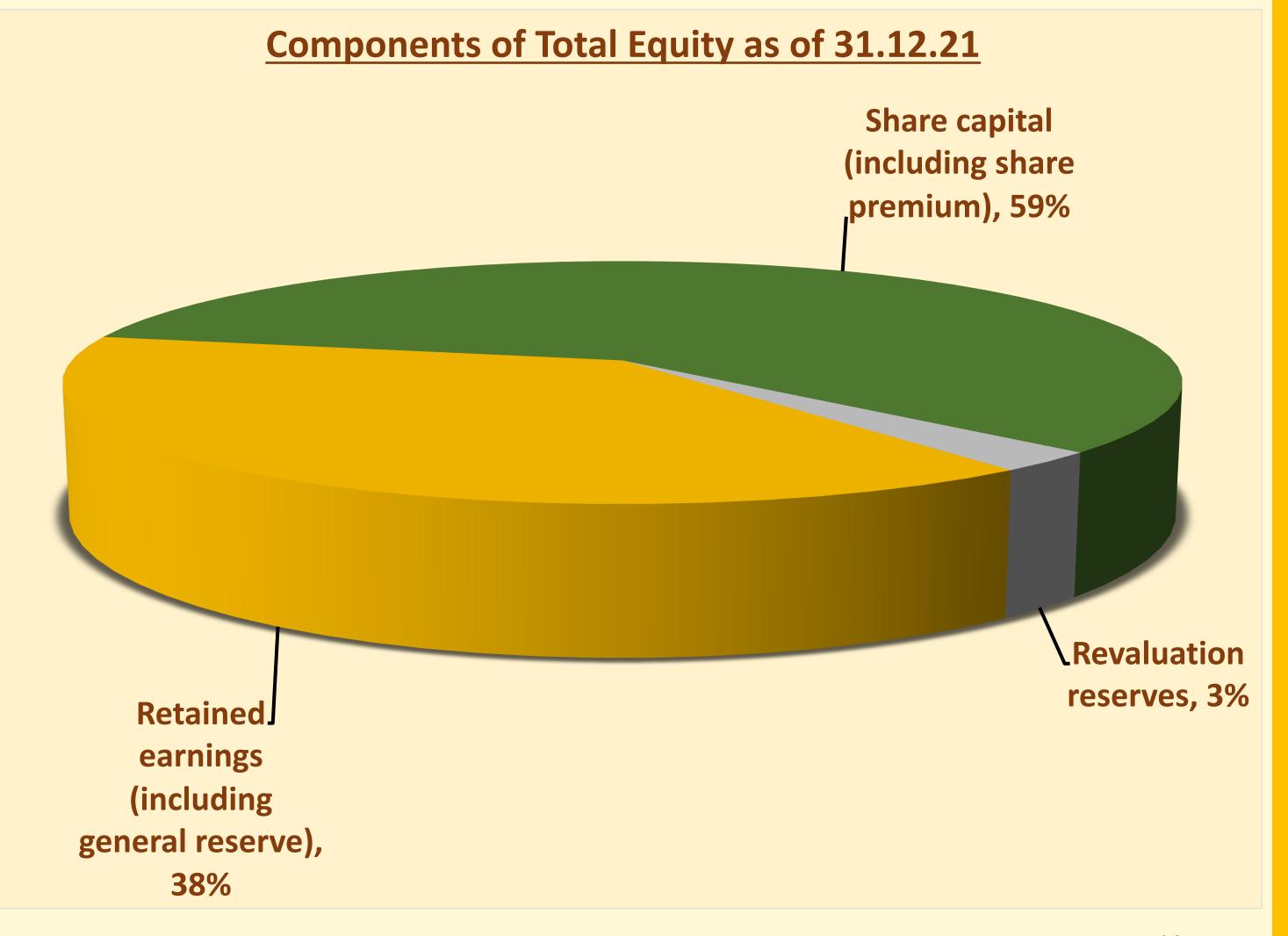
- During 2021, Total Equity of Armenian banking sector is increased by **78 bln AMD**, or **9%** and is amounting to **958 bln AMD**.
- Share capital (including share premium) is increased by **29 bln AMD** (ACBA Bank-27.5 bln AMD (mainly from retained earnings),
 Unibank-**1.1 bln AMD**, AEB-**261.4 mln AMD** and Ameriabank-**108.4 mln AMD**).
- Revaluation reserves are decreased by **19.1 bln AMD** or **43%.**

Total equity by banks - 31.12.21 vs 31.12.20 (in mln AMD)



Total Equity

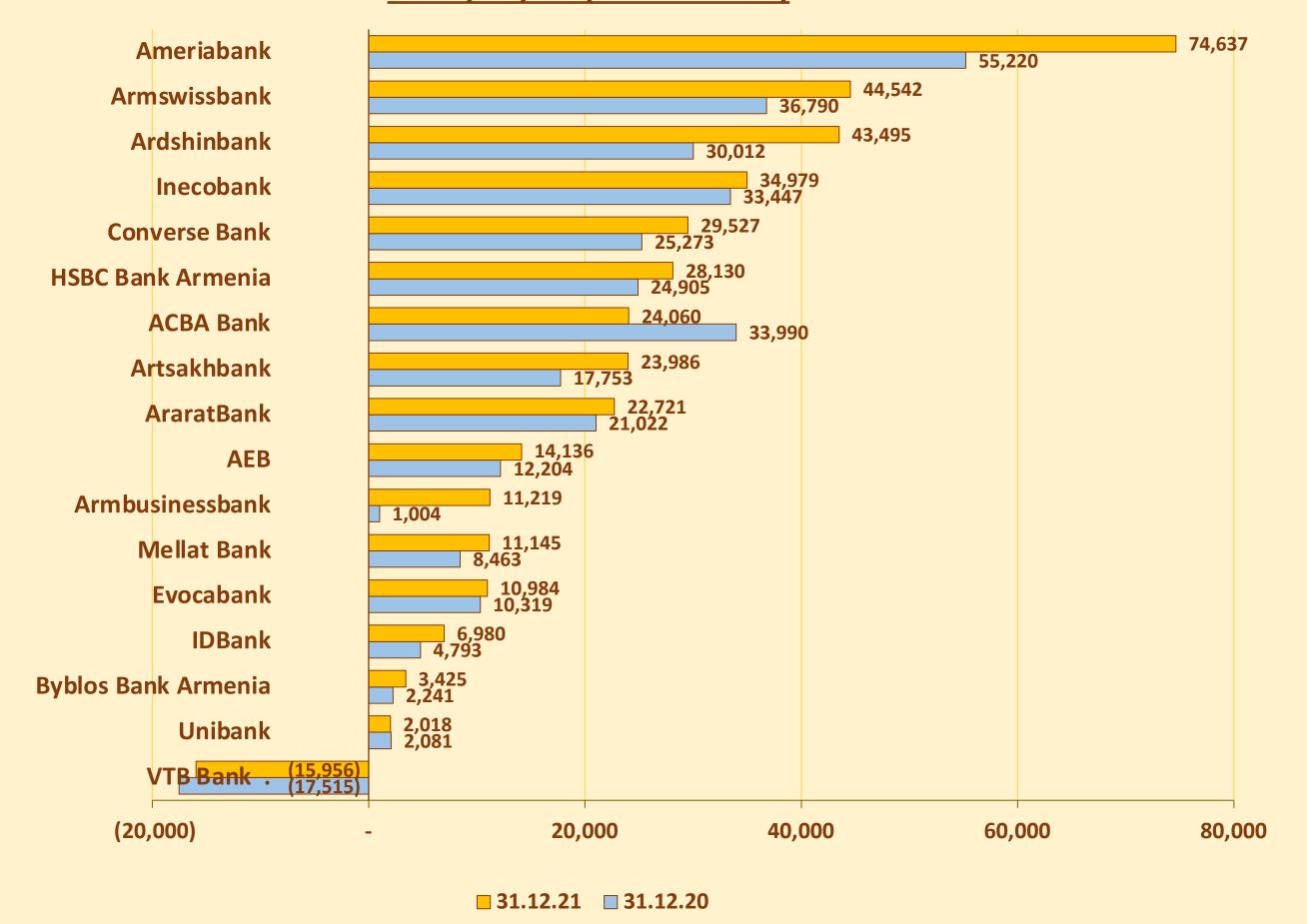
- The major component of total equity of Armenian banking sector is **Share Capital** (including share premium), with the share of **59**% and is amounting to **563 bln AMD** as of 31.12.2021.
- Second largest component Retained Earnings (including general reserve) with the share of 38% and is amounting to 370 bln AMD as of 31.12.2021.
- Revaluation Reserves (mainly PPE and Financial Assets revaluation reserves) have share of 3% and are amounting to 25.6 bln AMD as of 31.12.2021.



Retained earnings

- For the purpose of this analysis, it is more reasonable to review retained earnings jointly with general reserve.
- During 2021 retained earnings (including general reserve) of Armenian banking sector are increased by 68 bln AMD, or by 23% and are amounting to 370 bln AMD.
- Six banks declared dividends during 2021, amounting to 12.4 bln AMD (Inecobank-7.5 bln AMD, ACBA Bank-2.5 bln AMD, AEB-1.27 bln AMD, Evocabank-571 mln AMD, Unibank -412 mln AMD and Ardshinbank-170 mln AMD).

Retained earnings (accumulated loss), included general reserve - 30/09/21 vs 31/12/20 (in mln AMD)



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